



Beyond Excellence

COMPANY PROFILE

Business Legal Name: AISLE TOURS AND SAFARIS LTD.

Company Type: Private Limited Company

Cell: +254 725 445 135
+254 731 445 135

Website: www.aisletours.com

E-mail: info@aisletours.com,
sales@aisletours.com

Physical address: VIEWPARK TOWERS 14TH FLOOR UTALII LANE.

Postal Address: 20744 – 00100, Nairobi.

Contact Person: SIMON NDUNG’U

COMPANY OVERVIEW

We have the honor to introduce to you **AISLE TOURS AND SAFARIS LTD**, a unique global connection company with a difference.

The products and services we offer are not matched by any other transport operator, this has been made possible due to the professional team of tour planners and executives working with us, majority of which has a wide experience with handling international clientele with different taste and preferences, we always match them.

Our packages offer value for money, and we can vouch for it. We leave our clients more satisfied and willing to come again.

We have developed a website www.aisletours.com to keep our clientele updated on our existing products and services, we welcome online booking.

We request you to make us be your transport partner. We will have a memory of life time and Mother Nature.

OUR CAR HIRE SERVICES INCLUDE:

1. Daily and weekly lease hire / Car rentals
2. Short term lease hires from 1 to 12 Months
3. Long term lease hires from 1 to 3 years
4. Chauffeur driven services with uniformed, multi-lingual drivers
5. 24- hour & Fleet management Services

Our safari products include:

- Hotel reservations, lodge safaris, camping safaris
- Mountaineering, ecotourism, and cultural safaris
- Indian Ocean beach holidays, conference incentives tourism, special interest safaris
- Airport transfers and shuttle services
- Car hire and leasing
- Air ticketing

In the addition to the above we arrange conference, weddings and special interest tours and also tailor make safaris itineraries to suite various specific needs.

Our vision, mission and beliefs are shown in our website under company menu. Given on a wide range of services and experience we would like to ask you for your support on the above as your ground handlers. Our well qualified and highly motivated team of staff will always work towards making memorable transport services for our clients' specific needs.

We hope and believe that we will do business with you as partners for mutual benefits.

Our Mission: To be the industry benchmark and the number one customer choice for all Road, Air & Rail transport services, locally and regionally.

Our Vision: To grow and transform into the largest employee-owned regional company, offering innovative transports solutions, which exceed all stakeholders' expectations.

Our Promise: We value and listen to our customers and provide them with superior service exceeding their expectation. We are a cohesive team that believes in collaboration, pro-activeness, professionalism, technology advancement, quality, continuous learning and improvement.

Our Core Values

1. Best Personalized Services
2. Passion and professionalism.
3. Leadership & Integrity.
4. Learning & Continuous improvement
5. Affordability, Availability & Reliability.

QUALITY POLICY

AISLE TOURS AND SAFARIS LTD is committed to becoming your preferred transport partner by providing quality, superior, pro-active, innovative, efficient and modern models of vehicles.

We are committed to continued improvement, complying with all applicable requirements to our clients for mutual benefit

BUSINESS CONCEPT AND STRATEGY

BUSINESS COMPETITIVENESS, PRODUCTS AND SERVICES.

AISLE TOURS AND SAFARIS LTD commenced business with an aim of providing an acceptable professional level of services in the transport industry and commensurate the standard expectation of a wide range of clientele including and not limited to *hotels, banks, insurance companies, N.G.O.s* and *other corporate clients*.

VEHICLES

AISLE TOURS AND SAFARIS LTD vehicles are comprehensively insured and licensed public services. They also undergo an independent inspection undertaken by our experts. The inspections undertaken cover the mechanical control accessories, upholstery as well as the general appearance aspects of the motor vehicle

NB: *The vehicle undergoes comprehensive mandatory inspection*

DRIVERS

They are employed directly by **AISLE TOURS AND SAFARIS LTD** and are available upon request.

Special emphasis is made on professional service delivery, grooming as well as car maintenance.

MANAGERS

AISLE TOURS AND SAFARIS LTD have fully managed offices with qualified managers to ensure that our company is well organized and running smoothly.

DIRECTORS

This is a core support team that ensures all work is done professionally and proper accounting is done as well as ensuring the obligation of those we do business with are met. More importantly, this department ensures that **AISLE TOURS AND SAFARIS LTD** level of service is maintained.

CUSTOMER CARE

Our client relations department is responsible for identifying the exact needs and expectations of the individual clients and ensuring that the same are met on a personal capacity level.

OPERATIONAL DETAILS

AISLE TOURS AND SAFARIS LTD have developed a comprehensive vehicle tracking system. This allows us to keep up-to-date record of the vehicle and the client(s) on board. The vehicle movement log allows us to evaluate our response time, the vehicle status and also act as an audit prove i.e.

- a) When the call is made in the office the operator records time, name of the client, point of picking and destination.
- b) The vehicle is then dispatched to the point of pick up.
- c) The client is called to be informed once a vehicle arrives.
- d) In case of the vehicle break down, a replace vehicle is dispatched immediately.

OUR CLIENTELLE INCLUDES:

1. NJUNU TECHNOLOGIES
2. PARTNERS FOR CARE
3. COPYMAX ENTERPRISES
4. Mobiquick Limited
5. Smart Sanitizing System
6. Allavida UK-Kenya

The available supporting documents on request:

1. Copy of detailed curriculum vitae or resume of directors, owners and management.
2. Copy of identity of owners and directors.
3. Tax clearance certificates from K.R.A and company pin.
4. Company legal and vehicle registration documents.













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